

ROSIE THOMAS

EDUCATION

THE UNIVERSITY OF OXFORD, Brasenose College – United Kingdom **2012 – 2015**
BA Upper Second Class (hons.) – Philosophy, Politics and Economics

Loughborough High School – United Kingdom **2010 – 2012**
A-Levels (SSCE equivalent) – English Literature (A*), Government & Politics (A*), General Studies (A*), Mathematics (A), History (A)
AS Levels: French (A), Further Mathematics (A), Critical Thinking (A)

EXPERIENCE

BC STRATEGY – Sydney, Australia **2020 – Current**
Boutique Strategy Consulting Firm
Consultant

- Supporting the delivery of corporate strategy projects. Projects include:
 - **Healthcare Services – Corporate Strategy:** Scoped and supported initiatives leading to material EBITDA progression for healthcare testing company

ZEN EDUCATE – London, UK **2019 – 2020**
Edu-tech social enterprise growing at 3x annually, disrupting the UK supply teacher market
Operations Team Lead

- Managed team of 6 London-based and 4 US and France-based remote workers on teacher recruitment
- Increased team output to record levels and introduced process improvements including central team prioritisation, Customer Led Marketing, weekly onboarding analytics

BAIN & COMPANY – London, United Kingdom **2017 – 2019**
Associate Consultant

- Experience advising client executive teams and senior management across several industries including **Social Enterprise, Construction, Industrial Services, and Telco**. Selected completed projects and achievements include:
 - **Construction Co – Business Transformation:** Supported a transformation to deliver ~£100M savings. Contributed to identification of cost savings across Fleet, IT, Operational and Procurement functions, and designed and built pricing model to analyse IT RFP submissions
 - **O&G Exploration and Production Co – Operating model:** Supported confidential redesign of operating model in strategic business units in preparation for transaction. Created operating model document setting out new organisation design and managed headcount database and reporting lines of ~6,000 employees
 - **Telco – Operating Model and Innovation strategy:** Supported operating model review of large UK Telco. Led benchmarking exercise on innovation function and recommended new model to increase market competitiveness
 - **Social Enterprise – Strategy:** Supported design of 3-year strategy to improve education and employment outcomes by 4x. Designed, built and handed over cost model to client to calculate strategy implications

INTERTEK – London, United Kingdom **2016 – 2017**
Investor Relations Analyst

- Reported to IR Director producing regular analysis and ad-hoc reports for senior audiences including CEO and CFO, e.g. shareholder trackers, market trends, and ESG research
- Produced market-facing materials for Full Year and Interim results
- Met with shareholders and investors to provide updates on equity story

CREDIT SUISSE – London, United Kingdom **2015 – 2016**
Equity Research Analyst

- Travel and Leisure analyst, assisting with financial coverage of cruise liners, travel operators, hotels, and caterers
- Previous rotations included HOLT valuation product and a Thematics investing desk
- Built investment basket and report on leading LGBT companies with financial press coverage

SKILLS & INTERESTS

- Pink Singers, London's longest running LGBT+ choir - 2015-2020; Secretary and charity trustee 2016-2017
- Soho Theatre Stand Up Comedy Labs - 2020
- CFA (Chartered Financial Analyst) Level 1 – 2016
- Oxford University Netball Club First and Second teams - 2012-2015
- Duke of Edinburgh Gold Award - 2012
- Citizenship: British