

Filip Renholm

Consultant

Background

- Filip has over **3 years of consulting experience** with **Bain & Company** and BC Strategy, advising client executive teams and senior management across a variety of industries including Private Equity, Telco and Industrials
- Prior to becoming a consultant, Filip spent **a year working as a software developer**, focusing on solutions designed to **enhance passenger experience at airports**
- Filip graduated from Linköping University in Sweden with a **degree in Industrial Engineering**

Sample Project Experience

- **Consumer Goods - Logistics Optimization:** Supported the identification of levers to help the client unlock significant cost reduction in logistics operations and tender negotiations
- **Telco – Growth Strategy and M&A:** Developed a long-term growth strategy addressing how to expand outside core telecom equipment business, including assessing attractiveness of adjacent market segments and options for organic and inorganic market entry
- **Private Equity – Commercial Due Diligence:** Supported >5 commercial due diligence projects for global Private Equity firms, with a focus on TMT and Industrial Products
- **Telco – B2B Strategy Transformation:** Supported major European Telco in setting the 5-year strategy for their B2B division, incl. ambition workshops, prioritization of ongoing initiatives and competitive assessment
- **Paper & Packaging – Pre-sale support:** Supported paper & packaging company in developing selling material for upcoming divestment of several divisions to re-position business from segments with unfavourable market conditions and outlook
- **Health Care – GTM Strategy:** Led workstream for organizational re-design to align with new GTM strategy for a global leader within MedTech, identifying ~10% cost reduction potential