

Corinne Mayle

Senior Consultant

Background

- Corinne has over **4 years of strategic experience**. She joined us from **Bain & Company**, where she supported both the Atlanta (USA) and Sydney offices
- She has worked across multiple industries including **Health Care, Financial Services, Consumer Products and Private Equity** (due diligence and post-acquisition strategy) across the United States and Australia
- Corinne graduated with highest distinction from **Duke University (USA)**, and holds a Bachelor of Arts in Public Policy Studies and Global Health Studies

Sample Project Experience

- **Insurance – Cost Optimisation:** Re-designed the claims handling process for a large Australian insurance provider and led a large scale pilot to reduce claims handling times
- **Aviation – Growth Strategy:** Designed two workshops for senior executives to ideate on revenue growth levers over next 5 years; supported the prioritization of identified growth levers through modelling the potential impact of the proposed initiatives
- **Health Care – Growth Strategy:** Supported the 5-year growth strategy for a leading Cardiology Group, leading the analysis to project the upcoming 5-year financials based on both current performance and through the execution of 12 prioritized strategic levers (ancillary services)
- **Private Equity – Commercial Due Diligence:** Supported >10 commercial due-diligence programs, predominantly focused on healthcare including leading the modelling of a range of 10-year EBITDA scenarios for a pharmaceutical company based on the company's drugs in market and in pipeline
- **Retail – Supply Chain Optimisation:** Supported the optimization of large retailers supply chain through developing a new inventory model that predicted B2C inventory needs based on B2B orders and historical sale trends
- **Bain ESG IP:** Designed, launched, and analysed Bain's largest ever global survey of 180K consumers across 4 countries to understand the impact of consumer interest in ESG on purchasing decisions; work was an update to prior work published in Harvard Business Review