

Constanze Freyberger

Senior Consultant

Background

- Constanze has **over 4 years of consulting experience**. She joined us from **The Boston Consulting Group**, advising client executive teams and senior management in Europe and the Middle East across a range of industries including Private Equity, Health Care, and Tech
- Prior to joining The Boston Consulting Group, Constanze completed various internships in Consulting (**Simon Kucher**), Investment Banking (**Deutsche Bank**), Taxation/Audit (**Deloitte & KPMG**) and Automotive (**Hyundai**)
- Constanze earned her M.Sc. in International Management / CEMS from **Vienna University of Economics and Business** in Austria and her B.Sc. in Business Administration from **University of Mannheim** in Germany. She completed two exchange semesters in the US and in South Korea

Sample Project Experience

- **Private Equity – Commercial Due Diligence:** Supported > 10 commercial due diligences for major European funds, both on the buy and sell-side. Industries covered included IT services, Healthcare, Industrials and Medical Devices
- **Health Care – Growth Strategy:** Supported a large German MedTech manufacturer develop their 5-year growth strategy. Work included developing a new vision statement and strategic direction, defining value creation levers and setting financial targets for upcoming years
- **Health Care – Pricing:** Supported a pricing project for a global MedTech company with >\$5.5B yearly revenue by evaluating and implementing price adjustments globally, refining discount structures and reworking the freight charging model in 10 countries
- **Automotive – Business Restructuring:** Helped with the restructuring of a leading German automotive which was in distressed financial situation and created and an Independent Business Review (IBR) document for the banks
- **Banking – Business Transformation:** Supported the transformation program for a German bank, leading a workstream looking at implementing a new IT banking system. Identified potential providers, defined relevant selection criteria and assessed the shortlisted offerings before developing a roadmap for implementation